

REPORT IN CONNECTION WITH FINANCIAL KEY PERFORMANCE INDICATORS (KPIs)

To,

The Board of Directors

Enviro Infra Engineers Limited

Unit No.201, R.G. Metro Arcade
Sector -11, Rohini, Delhi-110085

And

Hem Securities Limited

904, A Wing, 9th Floor, Naman Midtown
Senapati Bapat Marg, Prabhadevi Station,
Lower Parel, Mumbai-400013

(Hem Securities Limited referred to as the "Book Running Lead Manager" or the "BRLM")

Dear Sirs,

Re: Issuance on certificate on financial and operational key performance indicators (KPIs) on proposed initial public offering of equity shares of face value of Rs. 10 each ("Equity Shares" and such initial public offer, an "IPO" or "Offer") of Enviro Infra Engineers Limited (the "Company").

1. We, MRKS AND ASSOCIATES, the independent Chartered Accountants, appointed by the company vide engagement letter dated 25-May-2024 hereby consent to references to us the "Independent Chartered Accountants" in the red herring prospectus and the prospectus of the Company which the Company intends to file with the Registrar of Companies, Delhi (the "RoC") and thereafter file with the SEBI and the Stock Exchanges, as well as other materials or documents that may be required to be prepared, filed or submitted by the Company in connection to the Offer ("Offer Documents") in relation to the Issue. We have performed the procedures enumerated below with respect to the financial key performance indicators including business metrics and financial performance of the Company ("KPIs") of the Company as on respective dates and for the respective period mentioned against each annexure (the "Periods").

Management's Responsibility

2. The preparation of this certificate is the responsibility of the Company including the preparation and maintenance of all accounting and other relevant supporting records and documents. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and presentation of the Annexure A, and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances.
3. The Management is responsible for ensuring that the Company complies with the requirements of the SEBI ICDR Regulations", the Guidance note on Reports in Company Prospectuses (Revised 2019) Issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note"), the Companies Act, 2013, as amended (the "Act") and applicable guidelines.



Auditors Responsibility

4. Pursuant to the requirement as mentioned in Para 1, our responsibility is to obtain reasonable assurance and form an opinion whether financial key performance indicators including business metrics and financial performance of the Company (“KPIs”) of the Company are mathematically accurate.
5. Our engagement was undertaken in accordance with the Standard on Related Services (SRS) 4400, ‘Engagements to Perform Agreed-upon Procedures regarding Financial Information’, issued by ICAI.

We have performed following procedures to evaluate the accuracy, validity and completeness of financial KPIs:

- i. Compared the amounts/ metrics with, or recalculated the percentages based on, corresponding amounts/ metrics appearing in a schedule prepared by officials of the Company based on the accounting and other records of the Company and found them to be in agreement. We verified the mathematical accuracy of such schedule prepared by the officials of the Company. We also compared the amount identified in such schedule with the corresponding amount appearing in the relevant accounting records of the Company and found them to be in agreement.
- ii. Compared the amounts/ metrics with, or recalculated the percentages based on, corresponding amounts/ metrics appearing in a schedule prepared by officials of the Company based on management accounts, relevant management information system reports, the enterprise resource planning (ERP) systems or other financial information, corporate, secretarial, regulatory filings with authorities or other records of the Company and found them to be in agreement. We verified the mathematical accuracy of such schedule prepared by the officials of the Company. We also compared the amounts/ metrics identified in such schedule with the corresponding amounts/ metrics appearing in the relevant corporate, secretarial and other records of the Company and found them to be in agreement.
- iii. Verified the arithmetic accuracy or computation of the percentages or amounts.

On the basis of the procedures set forth above we confirm that KPIs are accurate, valid and complete.

We hereby consent to, and have no objection to, the inclusion of this report or any extract thereof in the red herring prospectus (“RHP”) and the prospectus (“Prospectus”) to be filed with the Registrar of Companies, Delhi (the “RoC”), SEBI and the Stock Exchanges or any other document to be issued or filed in relation to the Issue, including in any corporate or investor presentation made by or on behalf of the Company.

This certificate is issued for the sole purpose of the Offer and this certificate or any extracts or annexures thereof, can be used, in full or part, for inclusion in the, red herring prospectus, prospectus and any other material used in connection with the Issue, and for the submission of this certificate as may be necessary, to any regulatory / statutory authority, stock exchanges, any other authority as may be required and/or for the records to be maintained by the BRLM in connection with the Offer and in accordance with applicable law, and for the purpose of any defense the BRLM may wish to advance in any claim or proceeding in connection with the contents of the Offer documents.



We confirm that the information above is true, fair, correct, accurate, not misleading and without omission of any matter that is likely to mislead, and adequate to enable investors to make a well informed decision.

This certificate may be relied on by the BRLM and legal counsel in relation to the Issue.

We undertake to update you in writing of any changes in the abovementioned position, until the date the Equity Shares issued pursuant to the Offer commence trading on the stock exchanges. In the absence of any communication from us till the Equity Shares commence trading on the stock exchanges, you may assume that there is no change in respect of the matters covered in this certificate.

Yours faithfully,

For and on behalf of MRKS AND ASSOCIATES
(Chartered Accountant)
Firm Registration no 023711N

Saurabh kuchhal

Partner

ICAI Membership No.: 512362

UDIN: 24512362BKFDHJ3426

Place: Gurgaon

Date: 23-Oct-2024

Encl: As above

CC:

BRLM to the Offer

Hem Securities Limited

203, Jaipur Tower,

Opp. A.I.R, M.I. Road,

Jaipur – 302001

Legal Counsel to the Offer

Desai & Diwanji

Forbes Building, 4th floor,

Charanjit Rai Marg,

Fort, Mumbai – 400 001,

Maharashtra, India

Annexure A

Key Performance Indicators

The financial and operational performance of the Company for the period ended June 30, 2024 and Financial Year ended 2024, 2023 and 2022, are as follows:

(₹ in lakhs, except for percentage)

Particulars	For the 3 months period ended June 30, 2024	Fiscal 2024	Fiscal 2023	Fiscal 2022
Revenue from operations ⁽¹⁾	20,518.02	72,891.50	33,810.20	22,352.51
EBITDA ⁽²⁾	5,128.43	16,932.25	8,168.74	5,002.26
EBITDA margin as % of revenue from operations ⁽³⁾	24.99%	23.23%	24.16%	22.38%
PAT ⁽⁴⁾	3,077.77	11,054.41	5,497.81	3,455.03
PAT Margin (%) ⁽⁵⁾	15.00%	15.17%	16.26%	15.46%
Net Worth ⁽⁶⁾	32,299.61	29,218.37	12,651.40	7,162.25
Return on Net Worth (%) ⁽⁷⁾	9.53%	37.83%	43.46%	48.24%
Debt Equity Ratio ⁽⁸⁾	0.95	0.80	0.51	0.25
Order book ⁽⁹⁾	1,90,628.06	2,12,558.63	1,49,668.63	16,986.40
Order Inflow				
Number. of Projects	0	11	9	4
Value of Project ⁽¹⁰⁾	0	1,27,589.55	1,61,011.38	27,380.37

*Not Annualized

Notes:

- (1) Revenue from operations means the revenue from operations for the financial year/ period
- (2) EBITDA has been calculated as Restated profit before tax + finance cost + depreciation and amortization less other income.
- (3) EBITDA Margin = EBITDA/ Revenue from operations.
- (4) PAT shall mean profit after tax for the financial year/ period
- (5) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- (6) Net worth means the aggregate value of the paid-up share capital and reserves and surplus of the company.
- (7) Return on Net Worth is ratio of Profit after Tax and Net Worth
- (8) Debt Equity Ratio is calculated as total outstanding debt obligations to the value of its shareholders' equity.
- (9) Order Book Estimated contract value of the unexecuted portion of a company's existing assigned EPC contracts and is an indicator of visibility of future revenue for the Company.
- (10) Order inflow is the amount of orders won for a particular financial year/ period.

